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## University Application Support for Schools

We offer three support models for schools:

### 1. Support for school counsellors

Presentations (online or in-person) to school counsellors on maximising their students' opportunities for overseas study at top universities in the US, UK, Australia, Canada and selected countries in Europe and Asia, and how to guide students in their preparation and applications. There is no charge for this support package. Students who need bespoke individual support on all aspects of their application and are referred to IES University Prep by the school will receive a discount on our 1:1 counselling course fees, and the school would receive commission on the referral.

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### 2. Support for counsellors students/parents for applications to top universities in the US, UK, Australia, Canada and selected countries in Europe and Asia

Presentations to cover introduction to options across a range of countries (USA, UK, Australia, Canada, NZ + options in Europe and Asia) and overview of requirements for each country, followed by more detailed presentations on individual countries and subjects based on initial student areas of interest. Presentations and guidance on university choices, practical aspects of the application, writing the Personal Statement or application essays, interview preparation, reviews and feedback on individual student applications and Personal Statements. Students who need bespoke individual support on all aspects of their application and are referred to IES University Prep by the school will receive a discount on our 1:1 counselling course fees, and the school would receive commission on the referral.

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### 3. Management of all relevant<sup>1</sup> university applications:

- Presentations to cover initial introduction to options across a range of countries (USA, UK, Australia, Canada, NZ + options in Europe and Asia) and overview of requirements for each country, followed by more detailed presentations on individual countries and subjects based on initial student areas of interest.
- Ongoing 1:1 meetings throughout the application period (see below) with students/parents to work on their ideas, choices, preparation; and to identify possible areas that need extra input.
- 1:1 guidance on methods of application, registering for applications etc
- 1:1 guidance on completing applications, including final choice of universities, communication with universities and admissions staff.
- 1:1 help with planning and writing the Personal Statement, Statement of Purpose or application essays.
- For students who are applying to universities that require an interview as part of the selection process, 1:1 guidance on preparation, interview technique, practice interviews.
- For students applying to visual art/design courses, 1:1 advice on portfolio preparation.
- 1:1 guidance on post-application issues including dealing with offers, further applications.
- For students who need extra preparation for entrance tests (SAT, BMAT, TSA etc) we can introduce them to our partner organisations who provide these services.

For students aiming to enter university in 2022 the suggested timeline is:

- December 2020/January 2021 - March 2021: initial presentations and meetings
- April 2021 – May 2021: working on choice of universities and courses
- June 2021 – September 2021<sup>2</sup>: preparation for applications including working on Personal Statements/essays, registering for applications etc
- September 2021 onwards: applications, entrance tests, interviews

Note 1: Relevant universities: English-speaking universities outside of the country in which the school is located, unless they are international universities with in-country campuses.

Note 2: During the summer break, we will work with students online/via e-mail on their applications.

#### Additional services

- Provide a bespoke Client Portal for students containing information, resources, links to visa information etc. This will be school branded and could be accessed from the school website, for example.
- Presentation for Year 11 students to introduce the idea of studying overseas.

Each student/family will have their own plans, ideas, support requirements etc and so the amount of 1:1 contact will vary. We do not set a limit on the amount of contact or the number of meetings and would encourage students/parents to make contact or arrange meetings whenever they require advice.

The contract would be between Lanna Innovation Education Group Co.Ltd. *t/a International Education Solutions* and the school. IES would assign a principal counsellor to work with the students but may also use other counsellors to provide specialist help for particular aspects of the applications.

The time period of the services would cover the whole of the Year 12 students' preparation, application and post-application, not a calendar year. January 2021 – June 2022.

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## Fees

### Option 1 - Support for school counsellors

There is no fee for the support for school counsellors.

### Option 2 - Support for counsellors students/parents for applications to top universities in the US, UK, Australia, Canada and selected countries in Europe and Asia

1-20 students applying to overseas universities US\$4000

21 and above students applying to overseas universities US\$6000

### Option 3 - Management of all relevant<sup>1</sup> university applications

1-10 students applying to overseas universities US\$8500.

11-20 students applying to overseas universities US\$13000.

21 and above students applying to overseas universities – US\$13000 + US\$3200 increments for each group of up to 5 additional students.